

STRATEGIC PARTNERS



CONVERGEONE + AVAYA WE'RE A GOOD MATCH

We know because, like you, we've put together thousands of solutions.

ConvergeOne has a quality reputation as a leading independent integrator of best-in-class communications solutions for customers of all types and sizes. We're one of Avaya's largest BusinessPartners, have been BusinessPartner of the Year ten times, and we have more than 1,200 employees in over 75 branch offices meeting the needs of enterprise and IOC customers across the country.

Our investments in industry certifications and state-of-the-art service delivery tools make us skilled in sales, design, network integration, project management, and ongoing support — everything a business needs in an end-to-end communications solution. We also provide educational opportunities for customers to help build their skills, adding even greater value for the solutions we create for them.





WHY CONVERGEONE FOR AVAYA SOLUTIONS?

- > 2014 Avaya Support Services Partner of the Year in U.S.
- > 2013 Avaya Partner of the Year
- > #1 reseller of Avaya Services, Avaya Maintenance / Retail Agreements, and Avaya Partner Support Services
- > Nationwide team of Avaya maintenance specialists and quoters
- > Ongoing commitment to adding more dedicated Avaya resources
- > Major contributions to Avaya quality initiatives resulting in improvements to order and quoting processes
- > Enhanced multivendor services including Nortel maintenance experience
- > #1 Avaya partner in enterprise communications, contact centers, and applications
- > Ten-time Avaya Business Partner of the Year
- > First Avaya Authorized Learning Partner in U.S. enterprise market
- > Largest number of Avaya certified specialists and experts outside of Avaya itself
- > Continuing investment in Avaya training and certification
- > Close partnership with Avaya including executive level participation in planning
- > Training support for Avaya solutions from the ConvergeOne Center of Excellence for Learning + Development (COE)
- > Options for added levels of support with ConvergeOne Managed Services

COMPREHENSIVE SOLUTIONS AND SUPPORT

- > VoIP / SIP
- > Converged Networks
- > Contact Centers

- > Unified Communications
- > Video Integration
- > Mobility
- > Professional Services
- > Professional Consulting
- > Design
- > Integration
- > Implementation
- > Installation
- > Maintenance and Repairs

WORLD CLASS QUALIFICATIONS

- > A leading independent integrator of communications solutions and services
- > Multivendor certified in supporting mixed vendor environments
- > Highly trained, certified, and experienced engineers and technicians – including 500+ years of collective experience in VoIP and data
- > More than 800 employees in over 75 offices nationwide
- > Helpdesk and technical support available 24x7x365
- > A trusted advisor to more than 40% of the Fortune 100 companies
- > Consistently recognized for excellence by partners, suppliers, and customers
- > Dedicated contact center, convergence, UC, and public sector teams
- > Additional managed services delivery and monitoring via two high-tech Network Operation Centers (NOCs)
- > State-of-the-art Performance Readiness Center® lab for solution staging and testing

For more information please contact your ConvergeOne representative, visit convergeone.com, or call 888 321 6227.