



A PRIVATE CLOUD, YOUR WAY

Dedicated to You + Pay-Per-Use = Private Cloud

At ConvergeOne, we have listened to our customers' needs and developed the ConvergeOne Private Cloud — a communication, collaboration and network subscription the way you want it. We bring together the benefits of a premises solution with the ease of a managed cloud service. This result is a fully customized, delivered, supported and managed solution which provides the agility of the public cloud with the robust performance of a private, dedicated environment.

This makes for a dedicated, managed environment that enables you to focus on your core business, with operational benefits including:

- > The ability to scale to meet the needs of your business
- > A choice of leading vendor platforms and customized proprietary solutions.
- > Fully managed by ConvergeOne, reducing the burden on internal IT
- > Proactive monitoring and maintenance
- > A single invoice tailored to meet specific budget needs
- > The option to choose new features and upgrades when it makes sense for your business

PRIVATE CLOUD CENTERS AROUND 4 CLIENT DECISIONS

Technology Coverage	Ownership	Location	Management
Core Technology	Subscription	Customer Premise	Customer Managed
3rd Party	Customer Owned	C1 Datacenter	C1 Managed
Custom	Operating or Capital Expense	3rd party Data Center	Custom Managed Services

Customers choose the business strategy. We ensure success.

FUTURE PROOF

An optimized environment today, with the freedom to take advantage of new technologies tomorrow

SECURITY

Enhanced control of a dedicated environment while minimizing downtime and ensuring reliability.

SCALABILITY

Scales up or down to meet business needs.

SAVINGS

Predictable monthly costs that help you allocate budgets more accurately.

For more information, please contact your National Account Manager or Erik Carlsen, Senior Director, Private Cloud Solutions.

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