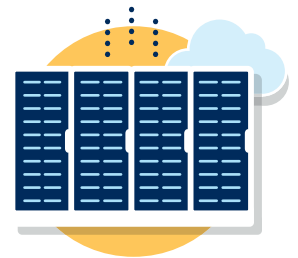# EPIC HEALTHCARE SOLUTIONS SUPPORTED BY THE EXPERTS AT CONVERGEONE

ConvergeOne is a leading IT solutions provider specializing in infrastructure, virtualization and optimization technology and services for organizations of all types and sizes, including healthcare. We're always looking for ways to deliver smart solutions that fit your budget, leverage your existing investments, and meet your needs as a provider of services to customers — both employees and the patients and community they serve.

That's why ConvergeOne offers a comprehensive portfolio of healthcare technology and software solutions designed to help your organization use integrated networks and telemedicine to provide best-in-class care while supporting your key business drivers.

Your Source for Epic Solutions

Many of the world's most respected healthcare organizations — including mid-size and large ambulatory medical groups, hospitals, and integrated healthcare companies — are moving to or have already deployed Epic software. As a leading provider of healthcare software, Epic offers an integrated suite of applications that support functions such as:

ADVANTAGES OF A HIGH-SPEED FLASH STORAGE SOLUTION FROM CONVERGEONE

Increased utilization across the IT stack—90+%+ of Flash storage capacity vs. 20-50% of disk capacity

Reduced wait and response times—with latencies measured in microseconds vs. milliseconds

Better CPU utilization resulting in fewer servers and lower software licensing costs

Improved performance without database and system administrator time

Actual TCO savings in power, cooling, and "rack estate" vs. traditional storage

ConvergeOne

convergeone.com

9.24.2015

> Patient care, including registration and scheduling
> Clinical systems for doctors, nurses, emergency personnel, and other care providers
> Systems for lab technicians, pharmacists, and radiologists
> Billing systems for insurers

These organizations trust ConvergeOne to provide the architecture to support Epic healthcare applications. Working with our colleagues across the ConvergeOne family, our team helps to ensure that your Epic solutions achieve both your quality care initiatives and your business goals.

For New Deployments

ConvergeOne can provide the underlying infrastructure to support your Epic applications, including core processing and storage, as well as services ranging from reference architecture development through ongoing disaster recovery management and hardware maintenance.

With ConvergeOne, you have access to engineers with years of experience working in Epic environments and expansive knowledge in developing reference architecture plans using Epic hardware sizing guidelines. In addition, having worked closely with the IBM-Epic team, we are on the inside track—which means we're highly knowledgeable about the best ways to deploy infrastructure for you new Epic environment.

For Upgrades

The experts at ConvergeOne can help your organization with the rollout of upgrades, performance tuning, and health checks, as well as key technical elements to help you meet some of the eligibility requirements of the Epic Good Maintenance Program. For example, our Failover Readiness Assessment can reveal opportunities for savings in annual Epic maintenance fees.

Our additional assessments and consulting services can also help you understand the impact that your existing IT strategies have on patient care and how you can best leverage a new approach, whether it is the deployment of new technology, new processes or new workflows.

For Advanced Storage Needs

With powerful applications comes additional storage needs — and here again, ConvergeOne can help you deploy an advanced solution designed to support your Epic environment. For example, we can utilize the latest IBM Flash technology to create a purpose-built storage system with the performance necessary to handle fast-moving transactional and analytical data in near-real time.

Our team helps to ensure that your Epic solutions achieve both your quality care initiatives and your business goals.

ConvergeOne

IBM Flash system products eliminate storage bottlenecks so important applications work faster and scale further. Unlike solutions that are rip and replace, Flash supplements your infrastructure — quickly and easily integrating with an existing storage area network (SAN) for immediate performance improvement.

The Team You Want Supporting You

ConvergeOne is one of the premier providers of technology integration and consulting services inthe United States — with a nationwide team of highly experienced, certified, and trained engineers and technicians who deliver innovation solutions including IT strategy and deployment.

In addition to having more than 15 years of integration experience, ConvergeOne has extensive experience and skills working with healthcare organizations. We understand the healthcare industry, the needs of its users, and its business requirements. Together with our experience in designing, planning, provisioning and implementing technology solutions, this enables us to offer unique expertise, knowledge, and skills for your Epic deployment.

For more information about Epic and other healthcare solutions from ConvergeOne, please contact your ConvergeOne representative or call 800 805 0054.