

CONVERGEONE LIFECYCLE ADOPTION SERVICES



ConvergeOne Lifecycle Adoption Services are designed to reduce customers' time to value realization for their purchased software solutions, increase overall adoption, and elevate the customer experience.

ConvergeOne Lifecycle Adoption Services will make an impact on your business!

The mission of ConvergeOne Lifecycle Adoption team is to remain our customers' greatest trusted advisor and advocate while helping accelerate time to value and adoption. Through a consultative engagement framework, ConvergeOne Customer Success Managers work with key stakeholders and lines of business to collaborate on use case objectives, impacted personas, and prioritize business outcomes.

Cisco Lifecycle Services Catalog

ENTERPRISE

Expand the features of Foundation + Advanced

- Comprehensive user story mapping
- Learn key stakeholder influence
- Execute change champion strategy
- Administer centralized license management tool
- Strategic long-term adoption growth plan

Fee Based

ADVANCED

Expand the features of Foundation

- Personalized recommendations
- Facilitate priority investment capabilities
- Best practice collateral for guidance and team education
- Communicate company investments and change
- Central view of consumption to manage Opex

Fee Based

FOUNDATION

- Eliminate the risk of software becoming shelfware
- Create your clear and personalized path to successful adoption outcomes
- Track adoption progress
- Activity and metric reports
- Learn centralized license management tool

Complimentary

**select criteria*

To be packaged with Cisco Security, Data Center, DNA, and Collaboration Enterprise Agreements.

Meraki and AppD coming future state.

LEARN MORE TODAY

For more information please contact your ConvergeOne National Account Manager or visit us at convergeone.com/adoption-services.

