ConvergeOne

WAN/LAN INFRASTRUCTURE MANAGED SERVICES

*For purposes of showing unit list price, a quantity of 1 has been included for all categories. Final quotes will include accurate quantities based on customer's specific environment
** Onboarding/Transition Services will be included with all Managed Services Support using ConvergeOne Technical Support Services (pricing included in Item #005)

One-time Charges		Quantity					Unit List Price
OnGuard - Watch Install deployed on client VM	ConvergeOne	1					$ 1,440.00
OnGuard - Watch Install w/Hardware Appliance	ConvergeOne	1					$ 3,780.00
OnGuard - Configuration Mgmt. Install w/Hardware Appliance	ConvergeOne	1					$ 3,330.00

				Monthly Recurring Charges - 1 Year Commit				
Supported Products	**Manufacturer**	**Quantity Foundation**	**Quantity Premier**	**Unit List Monthly Price for Foundation***	**Unit List Monthly Price for Premier***	**Extended List Monthly Price for Foundation***	**Extended List Monthly Price for Premier***	**Extended List Monthly Price for both Foundation and Premier***
Data Center								
Power and Environmental:								
UPS Large (MANAGED UPS)	various	1	1	$20.13	$40.26	$20.13	$40.26	$60.40
UPS Small (Un-MANAGED UPS)	various	1	1	$20.13	$40.26	$20.13	$40.26	$60.40
Modular Power Distribution Unit	APC	1	1	$20.13	$40.26	$20.13	$40.26	$60.40
NETBOTZ Rack Monitor 570	APC	1	1	$20.13	$40.26	$20.13	$40.26	$60.40
NETBOTZ WLS Temp & Humidity Sensor	APC	1	1	$20.13	$40.26	$20.13	$40.26	$60.40
NETBOTZ WLS Motion Sensor	APC	1	1	$20.13	$40.26	$20.13	$40.26	$60.40
* Support for UPS devices is Monitor only, not HW replacement.								
Desktop Virtualization with VMware Horizon Cloud VDI:								
Horizon Connection Server	VMware	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
View Composer	VMware	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
Access Gateway	VMware	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
App Volume Manager	VMware	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
Virtualization:								
Virtual Machine	Vmware/Hyper-V/Nutanix							
Nutanix Acropolis Hypervisor (AHV)	Nutanix	1	1	$60.51	$144.43	$60.51	$144.43	$204.93
Vmware ESXi Hypervisor	VMware	1	1	$59.17	$128.17	$59.17	$128.17	$187.34
Storage:								
Data Storage - Unity / VNX	Dell EMC	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	Dell EMC	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - PowerMax / XtremIO	Dell EMC	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	Dell EMC	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - Isilon	Dell EMC	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	Dell EMC	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - SC Series	Dell EMC	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	Dell EMC	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - Flash storage	Pure Storage	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	Pure Storage	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - Flash blade	Pure Storage	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	Pure Storage	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - FAS-Series	NetApp	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	NetApp	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - E-Series	NetApp	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	NetApp	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - EF-Series	NetApp	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	NetApp	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - Nimble	HPE	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	HPE	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Data Storage - 3PAR	HPE	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Additional drive shelf	HPE	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Backup Solution - Data Domain	Dell EMC	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Backup Solution	Veeam	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
Compute:								
PowerEdge Servers	Dell	1	1	$55.42	$131.88	$55.42	$131.88	$187.29
Proliant Servers	HP	1	1	$55.42	$131.88	$55.42	$131.88	$187.29
Windows Servers - OS	Microsoft	1	1	$41.70	$115.21	$41.70	$115.21	$156.91
Linux Servers - OS	Red Hat	1	1	$41.70	$115.21	$41.70	$115.21	$156.91
Linux Servers - OS	SUSE	1	1	$41.70	$115.21	$41.70	$115.21	$156.91
Cisco UCS Chassis	Cisco							
UCS C Series Servers	Cisco	1	1	$55.42	$131.88	$55.42	$131.88	$187.29
UCS B Series Blade Servers	Cisco	1	1	$55.42	$131.88	$55.42	$131.88	$187.29
UCS Fabric Interconnects	Cisco	1	1	$55.42	$124.42	$55.42	$124.42	$179.84
UCS Manager	Cisco	1	1	$62.92	$131.92	$62.92	$131.92	$194.84
Converged Systems:								
Converged Infra SRM Admin Fee - vBlock	VCE	1	1	N/A	$35.54	N/A	$35.54	$35.54
Converged Infra SRM Admin Fee - VxBlock	Dell EMC	1	1	N/A	$35.54	N/A	$35.54	$35.54

Converged Infra SRM Admin Fee - FlashStack	FlashStack	1	1	N/A	$35.54	N/A	$35.54	$35.54
Converged Infra SRM Admin Fee - FlexPod	FlexPod	1	1	N/A	$35.54	N/A	$35.54	$35.54
Converged Infra SRM Admin Fee - VxRack	Dell EMC	1	1	N/A	$35.54	N/A	$35.54	$35.54
Hyper-Converged Systems:								
Converged Infra - VRTX	Dell	1	1	$61.85	$160.68	$61.85	$160.68	$222.53
Hyper-Converged Infra - Hyperflex	Cisco	1	1	$61.85	$160.68	$61.85	$160.68	$222.53
Hyper-Converged Infra - VxRail	Dell EMC	1	1	$61.85	$160.68	$61.85	$160.68	$222.53
Hyper-Converged Infra - Nutanix	Nutanix	1	1	$61.85	$160.68	$61.85	$160.68	$222.53
Software and Services:								
vCenter	VMware	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
vRealize Operations module only	VMware	1	1	$65.60	$164.43	$65.60	$164.43	$230.03
Bus Cont & DR - Site Recovery Manager	VMware	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
Bus Cont & DR - Recoverpoint/RP4VM	Dell EMC	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
Bus Cont & DR - Replication	Veeam	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
Enterprise Network								
Routers:								
ISR - Int Srves Routers (incl industrial)	Cisco	1	1	$55.42	$124.42	$55.42	$124.42	$179.84
ASR - Aggrtn Srvcs Routers (IOS-XE)	Cisco	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
ASR - Aggregation Services Routers (IOS-XR))	Cisco	1	1	$58.10	$156.93	$58.10	$156.93	$215.03
MX Series	Meraki	1	1	$23.54	$65.17	$23.54	$65.17	$88.71
Z Series	Meraki	1	1	$23.54	$65.17	$23.54	$65.17	$88.71
SD-WAN powered by Viptela	Cisco	1	1	$55.42	$147.54	$55.42	$147.54	$202.95
Load Balancer	F5	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Switches:								
Nexus DC LAN Switches (5000 Series and below)	Cisco	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Nexus DC LAN Switches (7000 Series and up)	Cisco	1	1	$58.10	$156.93	$58.10	$156.93	$215.03
MDS Datacenter SAN Switches	Cisco	1	1	$56.76	$140.68	$56.76	$140.68	$197.43
Catalyst Switches (incl Rugged) <= 48 ports	Cisco	1	1	$44.09	$113.10	$44.09	$113.10	$157.19
Catalyst Switches (incl Rugged) > 48 ports	Cisco	1	1	$55.42	$124.42	$55.42	$124.42	$179.84
Catalyst 6500 Virt Switch System 1440	Cisco	1	1	$55.42	$124.42	$55.42	$124.42	$179.84
Fabric Interconnect / 10 Gig Switch	Cisco	1	1	$55.42	$124.42	$55.42	$124.42	$179.84
MS Series	Meraki	1	1	$23.54	$65.17	$23.54	$65.17	$88.71
Wireless:								
Aironet Access Points	Cisco	1	1	$13.40	$23.79	$13.40	$23.79	$37.20
Catalyst Access Points	Cisco	1	1	$13.40	$23.79	$13.40	$23.79	$37.20
Aironet Wireless Controllers	Cisco	1	1	$59.17	$128.17	$59.17	$128.17	$187.34
Catalyst Series Wireless Controllers	Cisco	1	1	$59.17	$128.17	$59.17	$128.17	$187.34
MR Series Wireless LAN / Access Points	Meraki	1	1	$9.65	$20.04	$9.65	$20.04	$29.70
Software:								
DNA Center	Cisco	1	1	$65.60	$164.43	$65.60	$164.43	$230.03
Prime Infrastructure	Cisco	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
SD Network - ACI Environment, incl APIC Controller	Cisco	1	1	$65.60	$164.43	$65.60	$164.43	$230.03
SD Network - NSX	VMware	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
Carrier Management								
Global Datacenter SIP Trunks	various	1	1	$15.19	$15.19	$15.19	$15.19	$30.38
Site PSTN Trunk Domestic	various	1	1	$98.55	$98.55	$98.55	$98.55	$197.10
Site PSTN Trunk International	various	1	1	$188.55	$188.55	$188.55	$188.55	$377.10
Data Circuit Domestic	various	1	1	$98.55	$98.55	$98.55	$98.55	$197.10
Data Circuit International	various	1	1	$188.55	$188.55	$188.55	$188.55	$377.10
Security								
Cisco Firewall ASA	Cisco	1	1	$62.92	$131.92	$62.92	$131.92	$194.84
Firepower firewall (includes NGFW)	Cisco	1	1	$62.92	$131.92	$62.92	$131.92	$194.84
MX series Firewall	Meraki	1	1	$27.29	$68.92	$27.29	$68.92	$96.21
PA Series Firewall	Palo-Alto	1	1	$64.26	$148.18	$64.26	$148.18	$212.43
Application Security - AppDefence	VMware	1	1	$65.60	$164.43	$65.60	$164.43	$230.03
Misc								
Windows Workstation Physical/Virtual	various	1	1	$56.76	$140.68	$56.76	$140.68	$197.43