ConvergeOne

WAN/LAN INFRASTRUCTURE MANAGED SERVICES

*For purposes of showing unit list price, a quantity of 1 has been included for all categories. Final quotes will include accurate quantities based on customer's specific environment.

** Onboarding/Transition Services will be included with all Managed Services Support using ConvergeOne Technical Support Services (pricing included in Item #005)

One-time Charges			Quantity					Unit List Price
OnGuard - Watch Install deployed on client VM	ConvergeOne		1					$ 1,440.00
OnGuard - Watch Install w/Hardware Appliance	ConvergeOne		1					$ 3,780.00
OnGuard - Configuration Mgmt. Install w/Hardware Appliance	ConvergeOne		1					$ 3,330.00

				Monthly Recurring Charges - 3 Year Commit				
Supported Products	Manufacturer	Quantity Foundation	Quantity Premier	Unit List Monthly Price for Foundation*	Unit List Monthly Price for Premier*	Extended List Monthly Price for Foundation*	Extended List Monthly Price for Premier*	Extended List Monthly Price for both Foundation and Premier*
Data Center								
Power and Environmental:								
UPS Large (MANAGED UPS)	various	1	1	$18.52	$37.04	$18.52	$37.04	$55.56
UPS Small (Un-MANAGED UPS)	various	1	1	$18.52	$37.04	$18.52	$37.04	$55.56
Modular Power Distribution Unit	APC	1	1	$18.52	$37.04	$18.52	$37.04	$55.56
NETBOTZ Rack Monitor 570	APC	1	1	$18.52	$37.04	$18.52	$37.04	$55.56
NETBOTZ WLS Temp & Humidity Sensor	APC	1	1	$18.52	$37.04	$18.52	$37.04	$55.56
NETBOTZ WLS Motion Sensor	APC	1	1	$18.52	$37.04	$18.52	$37.04	$55.56
* Support for UPS devices is Monitor only, not HW replacement.								
Desktop Virtualization with VMware Horizon Cloud VDI:								
Horizon Connection Server	VMware	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
View Composer	VMware	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
Access Gateway	VMware	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
App Volume Manager	VMware	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
Virtualization:								
Virtual Machine	Vmware/Hyper-V/Nutanix							
Nutanix Acropolis Hypervisor (AHV)	Nutanix	1	1	$55.67	$132.87	$55.67	$132.87	$188.54
Vmware ESXi Hypervisor	VMware	1	1	$54.43	$117.92	$54.43	$117.92	$172.35
Storage:								
Data Storage - Unity / VNX	Dell EMC	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	Dell EMC	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - PowerMax / XtremIO	Dell EMC	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	Dell EMC	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - Isilon	Dell EMC	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	Dell EMC	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - SC Series	Dell EMC	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	Dell EMC	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - Flash storage	Pure Storage	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	Pure Storage	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - Flash blade	Pure Storage	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	Pure Storage	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - FAS-Series	NetApp	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	NetApp	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - E-Series	NetApp	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	NetApp	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - EF-Series	NetApp	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	NetApp	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - Nimble	HPE	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	HPE	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Data Storage - 3PAR	HPE	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Additional drive shelf	HPE	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Backup Solution - Data Domain	Dell EMC	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Backup Solution	Veeam	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
Compute:								
PowerEdge Servers	Dell	1	1	$50.98	$121.33	$50.98	$121.33	$172.31
Proliant Servers	HP	1	1	$50.98	$121.33	$50.98	$121.33	$172.31
Windows Servers - OS	Microsoft	1	1	$38.36	$106.00	$38.36	$106.00	$144.36
Linux Servers - OS	Red Hat	1	1	$38.36	$106.00	$38.36	$106.00	$144.36
Linux Servers - OS	SUSE	1	1	$38.36	$106.00	$38.36	$106.00	$144.36
Cisco UCS Chassis	Cisco							
UCS C Series Servers	Cisco	1	1	$50.98	$121.33	$50.98	$121.33	$172.31
UCS B Series Blade Servers	Cisco	1	1	$50.98	$121.33	$50.98	$121.33	$172.31
UCS Fabric Interconnects	Cisco	1	1	$50.98	$114.47	$50.98	$114.47	$165.45
UCS Manager	Cisco	1	1	$57.88	$121.37	$57.88	$121.37	$179.25
Converged Systems:								
Converged Infra SRM Admin Fee - vBlock	VCE	1	1	N/A	$32.70	N/A	$32.70	$32.70

Converged Infra SRM Admin Fee - VxBlock	Dell EMC	1	1	N/A	$32.70	N/A	$32.70	$32.70
Converged Infra SRM Admin Fee - FlashStack	FlashStack	1	1	N/A	$32.70	N/A	$32.70	$32.70
Converged Infra SRM Admin Fee - FlexPod	FlexPod	1	1	N/A	$32.70	N/A	$32.70	$32.70
Converged Infra SRM Admin Fee - VxRack	Dell EMC	1	1	N/A	$32.70	N/A	$32.70	$32.70
Hyper-Converged Systems:								
Converged Infra - VRTX	Dell	1	1	$56.90	$147.82	$56.90	$147.82	$204.73
Hyper-Converged Infra - Hyperflex	Cisco	1	1	$56.90	$147.82	$56.90	$147.82	$204.73
Hyper-Converged Infra - VxRail	Dell EMC	1	1	$56.90	$147.82	$56.90	$147.82	$204.73
Hyper-Converged Infra - Nutanix	Nutanix	1	1	$56.90	$147.82	$56.90	$147.82	$204.73
Software and Services:								
vCenter	VMware	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
vRealize Operations module only	VMware	1	1	$60.35	$151.27	$60.35	$151.27	$211.63
Bus Cont & DR - Site Recovery Manager	VMware	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
Bus Cont & DR - Recoverpoint/RP4VM	Dell EMC	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
Bus Cont & DR - Replication	Veeam	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
Enterprise Network								
Routers:								
ISR - Int Srves Routers (incl industrial)	Cisco	1	1	$50.98	$114.47	$50.98	$114.47	$165.45
ASR - Aggrtn Srvcs Routers (IOS-XE)	Cisco	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
ASR - Aggregation Services Routers (IOS-XR))	Cisco	1	1	$53.45	$144.37	$53.45	$144.37	$197.83
MX Series	Meraki	1	1	$21.65	$59.96	$21.65	$59.96	$81.61
Z Series	Meraki	1	1	$21.65	$59.96	$21.65	$59.96	$81.61
SD-WAN powered by Viptela	Cisco	1	1	$50.98	$135.73	$50.98	$135.73	$186.72
Load Balancer	F5	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Switches:								
Nexus DC LAN Switches (5000 Series and below)	Cisco	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Nexus DC LAN Switches (7000 Series and up)	Cisco	1	1	$53.45	$144.37	$53.45	$144.37	$197.83
MDS Datacenter SAN Switches	Cisco	1	1	$52.22	$129.42	$52.22	$129.42	$181.64
Catalyst Switches (incl Rugged) <= 48 ports	Cisco	1	1	$40.57	$104.05	$40.57	$104.05	$144.62
Catalyst Switches (incl Rugged) > 48 ports	Cisco	1	1	$50.98	$114.47	$50.98	$114.47	$165.45
Catalyst 6500 Virt Switch System 1440	Cisco	1	1	$50.98	$114.47	$50.98	$114.47	$165.45
Fabric Interconnect / 10 Gig Switch	Cisco	1	1	$50.98	$114.47	$50.98	$114.47	$165.45
MS Series	Meraki	1	1	$21.65	$59.96	$21.65	$59.96	$81.61
Wireless:								
Aironet Access Points	Cisco	1	1	$12.33	$21.89	$12.33	$21.89	$34.22
Catalyst Access Points	Cisco	1	1	$12.33	$21.89	$12.33	$21.89	$34.22
Aironet Wireless Controllers	Cisco	1	1	$54.43	$117.92	$54.43	$117.92	$172.35
Catalyst Series Wireless Controllers	Cisco	1	1	$54.43	$117.92	$54.43	$117.92	$172.35
MR Series Wireless LAN / Access Points	Meraki	1	1	$8.88	$18.44	$8.88	$18.44	$27.32
Software:								
DNA Center	Cisco	1	1	$60.35	$151.27	$60.35	$151.27	$211.63
Prime Infrastructure	Cisco	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
SD Network - ACI Environment, incl APIC Controller	Cisco	1	1	$60.35	$151.27	$60.35	$151.27	$211.63
SD Network - NSX	VMware	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
Carrier Management								
Global Datacenter SIP Trunks	various	1	1	$13.98	$13.98	$13.98	$13.98	$27.95
Site PSTN Trunk Domestic	various	1	1	$90.67	$90.67	$90.67	$90.67	$181.33
Site PSTN Trunk International	various	1	1	$173.47	$173.47	$173.47	$173.47	$346.93
Data Circuit Domestic	various	1	1	$90.67	$90.67	$90.67	$90.67	$181.33
Data Circuit International	various	1	1	$173.47	$173.47	$173.47	$173.47	$346.93
Security								
Cisco Firewall ASA	Cisco	1	1	$57.88	$121.37	$57.88	$121.37	$179.25
Firepower firewall (includes NGFW)	Cisco	1	1	$57.88	$121.37	$57.88	$121.37	$179.25
MX series Firewall	Meraki	1	1	$25.10	$63.41	$25.10	$63.41	$88.51
PA Series Firewall	Palo-Alto	1	1	$59.12	$136.32	$59.12	$136.32	$195.44
Application Security - AppDefence	VMware	1	1	$60.35	$151.27	$60.35	$151.27	$211.63
Misc								
Windows Workstation Physical/Virtual	various	1	1	$52.22	$129.42	$52.22	$129.42	$181.64