



# WAN/LAN INFRASTRUCTURE MANAGED SERVICES

\*For purposes of showing unit list price, a quantity of 1 has been included for all categories. Final quotes will include accurate quantities based on customer's specific environment.  
 \*\* Onboarding/Transition Services will be included with all Managed Services Support using ConvergeOne Technical Support Services (pricing included in Item #005)

One-time Charges		Quantity	Unit List Price
OnGuard - Watch Install deployed on client VM	ConvergeOne	1	\$ 1,440.00
OnGuard - Watch Install w/Hardware Appliance	ConvergeOne	1	\$ 3,780.00
OnGuard - Configuration Mgmt. Install w/Hardware Appliance	ConvergeOne	1	\$ 3,330.00

Supported Products	Manufacturer	Quantity Foundation	Quantity Premier	Monthly Recurring Charges - 5 Year Commit				Extended List Monthly Price for both Foundation and Premier*
				Unit List Monthly Price for Foundation*	Unit List Monthly Price for Premier*	Extended List Monthly Price for Foundation*	Extended List Monthly Price for Premier*	
<b>Data Center</b>								
<b>Power and Environmental:</b>								
UPS Large (MANAGED UPS)	various	1	1	\$17.72	\$35.43	\$17.72	\$35.43	\$53.15
UPS Small (Un-MANAGED UPS)	various	1	1	\$17.72	\$35.43	\$17.72	\$35.43	\$53.15
Modular Power Distribution Unit	APC	1	1	\$17.72	\$35.43	\$17.72	\$35.43	\$53.15
NETBOTZ Rack Monitor 570	APC	1	1	\$17.72	\$35.43	\$17.72	\$35.43	\$53.15
NETBOTZ WLS Temp & Humidity Sensor	APC	1	1	\$17.72	\$35.43	\$17.72	\$35.43	\$53.15
NETBOTZ WLS Motion Sensor	APC	1	1	\$17.72	\$35.43	\$17.72	\$35.43	\$53.15
* Support for UPS devices is Monitor only, not HW replacement.								
<b>Desktop Virtualization with VMware Horizon Cloud VDI:</b>								
Horizon Connection Server	VMware	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
View Composer	VMware	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
Access Gateway	VMware	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
App Volume Manager	VMware	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
<b>Virtualization:</b>								
Virtual Machine	VMware/Hyper-V/Nutanix							
Nutanix Acropolis Hypervisor (AHV)	Nutanix	1	1	\$53.25	\$127.09	\$53.25	\$127.09	\$180.34
VMware ESXi Hypervisor	VMware	1	1	\$52.07	\$112.79	\$52.07	\$112.79	\$164.86
<b>Storage:</b>								
Data Storage - Unity / VNX	Dell EMC	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	Dell EMC	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - PowerMax / XtremIO	Dell EMC	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	Dell EMC	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - Isilon	Dell EMC	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	Dell EMC	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - SC Series	Dell EMC	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	Dell EMC	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - Flash storage	Pure Storage	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	Pure Storage	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - Flash blade	Pure Storage	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	Pure Storage	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - FAS-Series	NetApp	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	NetApp	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - E-Series	NetApp	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	NetApp	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - EF-Series	NetApp	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	NetApp	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - Nimble	HPE	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	HPE	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Data Storage - 3PAR	HPE	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Additional drive shelf	HPE	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Backup Solution - Data Domain	Dell EMC	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Backup Solution	Veeam	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
<b>Compute:</b>								
PowerEdge Servers	Dell	1	1	\$48.77	\$116.05	\$48.77	\$116.05	\$164.82
Proliant Servers	HP	1	1	\$48.77	\$116.05	\$48.77	\$116.05	\$164.82
Windows Servers - OS	Microsoft	1	1	\$36.70	\$101.39	\$36.70	\$101.39	\$138.08
Linux Servers - OS	Red Hat	1	1	\$36.70	\$101.39	\$36.70	\$101.39	\$138.08
Linux Servers - OS	SUSE	1	1	\$36.70	\$101.39	\$36.70	\$101.39	\$138.08
Cisco UCS Chassis	Cisco							
UCS C Series Servers	Cisco	1	1	\$48.77	\$116.05	\$48.77	\$116.05	\$164.82
UCS B Series Blade Servers	Cisco	1	1	\$48.77	\$116.05	\$48.77	\$116.05	\$164.82
UCS Fabric Interconnects	Cisco	1	1	\$48.77	\$109.49	\$48.77	\$109.49	\$158.26
UCS Manager	Cisco	1	1	\$55.37	\$116.09	\$55.37	\$116.09	\$171.46
<b>Converged Systems:</b>								
Converged Infra SRM Admin Fee - vBlock	VCE	1	1	N/A	\$31.28	N/A	\$31.28	\$31.28

Converged Infra SRM Admin Fee - VxBlock	Dell EMC	1	1	N/A	\$31.28	N/A	\$31.28	\$31.28
Converged Infra SRM Admin Fee - FlashStack	FlashStack	1	1	N/A	\$31.28	N/A	\$31.28	\$31.28
Converged Infra SRM Admin Fee - FlexPod	FlexPod	1	1	N/A	\$31.28	N/A	\$31.28	\$31.28
Converged Infra SRM Admin Fee - VxRack	Dell EMC	1	1	N/A	\$31.28	N/A	\$31.28	\$31.28
<b>Hyper-Converged Systems:</b>								
Converged Infra - VRTX	Dell	1	1	\$54.43	\$141.40	\$54.43	\$141.40	\$195.82
Hyper-Converged Infra - Hyperflex	Cisco	1	1	\$54.43	\$141.40	\$54.43	\$141.40	\$195.82
Hyper-Converged Infra - VxRail	Dell EMC	1	1	\$54.43	\$141.40	\$54.43	\$141.40	\$195.82
Hyper-Converged Infra - Nutanix	Nutanix	1	1	\$54.43	\$141.40	\$54.43	\$141.40	\$195.82
<b>Software and Services:</b>								
vCenter	VMware	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
vRealize Operations module only	VMware	1	1	\$57.73	\$144.70	\$57.73	\$144.70	\$202.42
Bus Cont & DR - Site Recovery Manager	VMware	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
Bus Cont & DR - Recoverpoint/RP4VM	Dell EMC	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
Bus Cont & DR - Replication	Veeam	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
<b>Enterprise Network</b>								
<b>Routers:</b>								
ISR - Int Srves Routers (incl industrial)	Cisco	1	1	\$48.77	\$109.49	\$48.77	\$109.49	\$158.26
ASR - Aggrtn Srvc Routers (IOS-XE)	Cisco	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
ASR - Aggregation Services Routers (IOS-XR))	Cisco	1	1	\$51.13	\$138.10	\$51.13	\$138.10	\$189.22
MX Series	Meraki	1	1	\$20.71	\$57.35	\$20.71	\$57.35	\$78.06
Z Series	Meraki	1	1	\$20.71	\$57.35	\$20.71	\$57.35	\$78.06
SD-WAN powered by Viptela	Cisco	1	1	\$48.77	\$129.83	\$48.77	\$129.83	\$178.60
Load Balancer	F5	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
<b>Switches:</b>								
Nexus DC LAN Switches (5000 Series and below)	Cisco	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Nexus DC LAN Switches (7000 Series and up)	Cisco	1	1	\$51.13	\$138.10	\$51.13	\$138.10	\$189.22
MDS Datacenter SAN Switches	Cisco	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74
Catalyst Switches (incl Rugged) <= 48 ports	Cisco	1	1	\$38.80	\$99.53	\$38.80	\$99.53	\$138.33
Catalyst Switches (incl Rugged) > 48 ports	Cisco	1	1	\$48.77	\$109.49	\$48.77	\$109.49	\$158.26
Catalyst 6500 Virt Switch System 1440	Cisco	1	1	\$48.77	\$109.49	\$48.77	\$109.49	\$158.26
Fabric Interconnect / 10 Gig Switch	Cisco	1	1	\$48.77	\$109.49	\$48.77	\$109.49	\$158.26
MS Series	Meraki	1	1	\$20.71	\$57.35	\$20.71	\$57.35	\$78.06
<b>Wireless:</b>								
Aironet Access Points	Cisco	1	1	\$11.80	\$20.94	\$11.80	\$20.94	\$32.73
Catalyst Access Points	Cisco	1	1	\$11.80	\$20.94	\$11.80	\$20.94	\$32.73
Aironet Wireless Controllers	Cisco	1	1	\$52.07	\$112.79	\$52.07	\$112.79	\$164.86
Catalyst Series Wireless Controllers	Cisco	1	1	\$52.07	\$112.79	\$52.07	\$112.79	\$164.86
MR Series Wireless LAN / Access Points	Meraki	1	1	\$8.50	\$17.64	\$8.50	\$17.64	\$26.13
<b>Software:</b>								
DNA Center	Cisco	1	1	\$57.73	\$144.70	\$57.73	\$144.70	\$202.42
Prime Infrastructure	Cisco	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
SD Network - ACI Environment, incl APIC Controller	Cisco	1	1	\$57.73	\$144.70	\$57.73	\$144.70	\$202.42
SD Network - NSX	VMware	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
<b>Carrier Management</b>								
Global Datacenter SIP Trunks	various	1	1	\$13.37	\$13.37	\$13.37	\$13.37	\$26.74
Site PSTN Trunk Domestic	various	1	1	\$86.72	\$86.72	\$86.72	\$86.72	\$173.45
Site PSTN Trunk International	various	1	1	\$165.92	\$165.92	\$165.92	\$165.92	\$331.85
Data Circuit Domestic	various	1	1	\$86.72	\$86.72	\$86.72	\$86.72	\$173.45
Data Circuit International	various	1	1	\$165.92	\$165.92	\$165.92	\$165.92	\$331.85
<b>Security</b>								
Cisco Firewall ASA	Cisco	1	1	\$55.37	\$116.09	\$55.37	\$116.09	\$171.46
Firepower firewall (includes NGFW)	Cisco	1	1	\$55.37	\$116.09	\$55.37	\$116.09	\$171.46
MX series Firewall	Meraki	1	1	\$24.01	\$60.65	\$24.01	\$60.65	\$84.66
PA Series Firewall	Palo-Alto	1	1	\$56.55	\$130.39	\$56.55	\$130.39	\$186.94
Application Security - AppDefence	VMware	1	1	\$57.73	\$144.70	\$57.73	\$144.70	\$202.42
<b>Misc</b>								
Windows Workstation Physical/Virtual	various	1	1	\$49.95	\$123.79	\$49.95	\$123.79	\$173.74