

3 Year MSRP By Seat

KnowBe4 Subscription Price is Calculated Per Seat Per 3 Years*

| Seats | Silver | Gold | Platinum | Diamond | Compliance Plus | PhishER |
|--------------|---------|---------|----------|---------|-----------------|---------|
| 25-50 | \$43.20 | \$52.20 | \$61.20 | \$73.20 | - | - |
| 51-100 | \$38.40 | \$46.20 | \$54.00 | \$66.00 | - | - |
| 101-500 | \$31.20 | \$37.20 | \$43.20 | \$55.20 | \$18.00 | \$24.00 |
| 501-1000 | \$28.80 | \$34.20 | \$39.60 | \$51.60 | \$15.60 | \$16.80 |
| 1001-2000 | \$26.40 | \$31.20 | \$36.00 | \$48.00 | \$13.80 | \$14.40 |
| 2001-3000 | \$24.00 | \$28.20 | \$32.40 | \$44.40 | \$12.00 | \$12.00 |
| 3001-5000 | \$21.60 | \$25.20 | \$28.80 | \$40.80 | \$10.20 | \$10.80 |
| 5001-10000 | \$14.40 | \$17.40 | \$20.40 | \$24.00 | \$8.40 | \$9.60 |
| 10001-20000 | \$12.00 | \$14.40 | \$16.80 | \$19.20 | \$6.60 | \$7.20 |
| 20001-50000 | \$9.60 | \$11.40 | \$13.20 | \$15.60 | \$4.80 | \$4.80 |
| 50001-100000 | \$7.20 | \$8.40 | \$9.60 | \$12.00 | \$3.60 | \$3.60 |
| 100001+ | \$4.80 | \$6.00 | \$6.60 | \$8.40 | \$2.40 | \$2.40 |

(* MSRP may change at any time

KnowBe4 Proprietary and Confidential

Pricing in US\$ as per May 2021 for North America