



THE SHIFTING ROLE OF IT IN THE ERA OF DIGITAL TRANSFORMATION



Data center managers are no longer focused primarily on infrastructure; rather, they are delivering services that improve business operations and the customer experience. ConvergeOne is ideally suited to usher you through this shifting paradigm.

Overview

The data center is the heartbeat of your organization, impacting every budget, set of applications, and infrastructure availability. It is the cornerstone of your strategic plan.

We know that our customers' number one concern is trying to keep up with the rapid pace of technological change—what we commonly refer to as digital transformation. At ConvergeOne, we're responsible for ensuring that you are prepared to make this shift, and we won't let you down. We take painstaking pride in our customer relationships, and review over 50+ key business and technology components through our 7-layer transformation framework.

How do we do this? By offering data center solutions with a lifecycle approach, following a proven consultative methodology through in-depth assessments and workshops, and developing deep-dive plans and design sessions. Once all solution components are identified and approved, we deploy the solution and

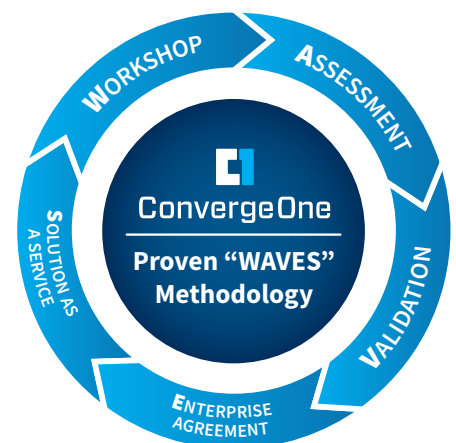
offer 24x7 managed services support. This is the ConvergeOne difference.

Our core competency is supporting customers with their data center builds, consolidations, optimization, and management. Our expertise spans across our 7-layer framework which includes: hardware modernization, virtualization, convergence, automation and analytics, security, monitoring and management, and our unique “always-on” service. With a combined 600+ years of data center experience and hundreds of data center certifications, ConvergeOne is the only partner you need to get IT done.

Practice Components

- Converged + Hyper-Converged
- Software Defined Data Centers
- Virtualization + Storage
- Data Security + Protection
- Automation + Orchestration
- Business Continuity + Disaster Recovery (DR)
- Cloud (Public, Private, Hybrid)

Proven Methodology



At ConvergeOne, we're delivering on our mission to deliver an excellent customer experience. Through our proven WAVES solution methodology, you get a systematic approach to your project, complete with assessment and validation milestones to ensure a successful project delivery. This methodology ensures we've accounted for all your objectives and will enable a seamless end-to-end IT experience, *each and every time you work with us.*



WE DON'T JUST PAINT THE PICTURE. WE DELIVER THE EXPERIENCE.



You need a technology partner who understands the transformative impact technology plays on your business. With ConvergeOne, you get over 1,800 certified engineers working toward a collective mission to design, install, optimize, and manage optimal communications solutions. We're delivering the customer experience you deserve. *This is our commitment to you.*



Cloud Services

Get technology any way you want IT. Public, private, or hybrid: when we say, "your cloud, your way," we mean it. Choose the software, hardware, delivery model, security, and services you need, with pay-per-use pricing based on your performance goals.



Maintenance Services

Focus on the future of your business and leave the day-to-day to us. Offload the care and feeding that your systems require to us—we'll maximize availability, resolve issues, and reduce risk. We can help your business capitalize on the very best technology has to offer.



Managed Services

Benefit from our preventative approach to supporting your environment, and achieve a greater level of service for your end users, at a predictable and scalable monthly cost. We are a true extension of your team, devoted to keeping your business running.



Professional Services

We deliver customized services with measurable results by using a lifecycle approach that goes all the way from design and validation through analysis, implementation, monitoring, and project management. Our team is passionate about solving your challenges.

TRANSFORM THE WAY YOU CONNECT + COMMUNICATE

ConvergeOne is a leading global IT services provider of collaboration and technology solutions. *We're more than just industry certifications and IT delivery. With ConvergeOne you get 25 years of industry experience coupled with 2,900+ team members sharing a mission to deliver our customers the experience you deserve.* We take the time to analyze before we prescribe, solving complex business challenges and providing customized services that meet your objectives today, and enable your strategy for tomorrow. So whether you're a business, nation, or an entire planet that wants to connect and communicate, *with ConvergeOne—Now You Can.*



LET'S GET STARTED

The ConvergeOne Data Center Practice lives on the bleeding edge of digital transformation. Trust the service provider who is trusted by 73% of the Fortune 100. Start by scheduling a Data Center Foundation Workshop with ConvergeOne today.

convergeone.com/DataCenter-Workshop