

Are you a current Microsoft 365 or Microsoft Teams customer? Are you leveraging the platform to its fullest potential?

Since March 2020, the Microsoft Teams platform has exploded from 15 million active users to 145 million active users as of April 2021. Teams offers a diverse platform to enable the new hybrid workforce, bringing all the capabilities of Microsoft 365 into a single application. Most organizations rolled out Teams during the pandemic in order to have a fully featured instant messaging (IM) and meetings platform.

Teams and Microsoft 365 go well beyond traditional collaboration, and ConvergeOne is here to help.

Have you rolled out Teams without a Security and Compliance strategy? Let's chat.

ConvergeOne helps customers increase adoption for Microsoft Teams. According to analyst reports, Microsoft Teams customers have seen an average 35% adoption rate. ConvergeOne helps increase this adoption by following our WAVES methodology, an engagement model that averages adoption rates of 73% for the Microsoft Teams platform and 60% for Teams Meetings. This is DOUBLE the adoption industry average. By leveraging our proprietary WAVES methodology, we ensure that customers experience a smooth transition.

Is Teams Sprawl a problem? We can help implement a governance strategy.

70% of organizations have no governance strategy for Teams. This can lead to sprawl of Teams, Channels, and even data. To keep this in check and manageable, it is recommended that you create a governance strategy. ConvergeOne's Governance, Risk, and Compliance (GRC) team can help you create the right governance strategy for your organization.

Want to reduce email and those annoying attachments? Here's how!

The backbone of Teams is SharePoint, OneDrive, and the traditional collaboration stack (IM/Presence, Voice, and Video). Tired of email attachments—especially the multiple emails that contain the same file? Teams can eliminate this annoyance.

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SharePoint enables a true Content Management System for Teams document collaboration abilities. It also allows for easy sharing and enabling security controls to limit who and when someone has access. Since Teams enables cross-organizational collaboration, we need to ensure documents and data are only shared with the appropriate parties. OneDrive is used in the personal chat sessions to share files from one person to another. This enables quick and easy document authoring. When organizations start leveraging Teams, 60% look to move more file storage to the cloud for ease of sharing, security, and collaboration. ConvergeOne can help with designing the right migration strategy for document and file sharing in the cloud. This can span across SharePoint, OneDrive, and even Azure Files.

Automate processes or create new ways of doing things with Power Platform.

There's an app for that! That slogan or mantra has finally taken place within Microsoft 365 with the creation of the Power Platform. This platform within Microsoft 365 can help you create applications that natively embed into Teams and are mobile-friendly. Simple apps can be built to eliminate paper approval processes or for quality assurance processes within a manufacturing facility. ConvergeOne has assisted customers with setting up business process automation that saves them time and efficiency.

Paper processes or email approvals just slow down business; you can create an app or workflow for that. Turn ideas into organizational solutions by enabling everyone to build custom apps that solve business challenges. Increase efficiency, reduce the time switching apps, and have accountability through reporting.

Why should ConvergeOne be your Microsoft Partner?

ConvergeOne is a leading Modern Work + Security Microsoft Partner. With 13 Gold Competencies and our Advanced Specialization in Teams Calling, we can assist with any platform or workload included in the Microsoft 365 bundle. We assist our customers through the proven WAVES Methodology. Through this process, we can roadmap and plan the right next steps to maximize your investment in Microsoft 365 for Business Productivity.

